



# Asia (ex-China) Retail & E-commerce

## Weekly Updates

15 February – 20 February 2019

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*the latest in Asia*

### Japan

#### [Discount stores: Don Quijote to launch in Hong Kong](#)

Don Quijote will make debut in Hong Kong by opening its first local store in Tsim Sha Tsui in mid-2019, aiming to tap local consumers and Chinese tourists

### South Korea

#### [Beauty and personal care: Amorepacific and AS Watson forge multinational alliance](#)

Amorepacific and AS Watson have deepened their partnership in the Asian and European markets; the collaboration will enable Amorepacific to ramp up its product presence through Watsons' offline and online stores

#### [Consumer electronics: Samsung to open debut stores in the U.S.](#)

Samsung has announced to open three Samsung Experience Stores respectively in California, New York and Texas on 20 February 2019, marking its first-ever retail store openings in the U.S.

### Singapore

#### [Duty-free shops: Singapore lowers duty-free allowances for returning travelers](#)

Singapore duty-free allowances have been cut by about a third for returning travelers, with effect from midnight on 19 February, 2019

#### [E-commerce: Singapore's fashion e-tailer Zilingo secures US\\$226 million funding](#)

Singapore's fashion e-commerce platform Zilingo has raised US\$226 million in a Series D funding round joined by its existing investors, including Sequoia Capital, as well as newcomers Temasek Holdings and EDBI

## Malaysia

### [Convenience stores: FamilyMart Malaysia plans 300 new stores by 2022](#)

FamilyMart Malaysia plans to add 300 new stores in Malaysia by March 2022; the retailer targets to open 90 new stores for the fiscal year ended 31 March 2019

## India

### [Department stores: Marks & Spencer plans six new stores in India](#)

Marks & Spencer has announced plans to add six more stores in India within the next two months; operating a joint venture with local partner Reliance; Marks & Spencer currently has 71 stores across 30 Indian cities

### [Convenience stores: 7-Eleven plans to partner with Future Group to enter India](#)

7-Eleven is in advance talks with Future Group to enter the Indian market; if successful, Future Group will become the master franchisee to open and operate small format 7-Eleven stores in India

### [E-commerce: India's online grocer Bigbasket expands into beauty category](#)

India's major online supermarket Bigbasket has expanded its offerings to cover a vast range of beauty and cosmetic products from different cosmetic brands including Lakme, L'Oreal, Garnier, Elle18, Lotus Herbals, and Maybelline, among others

### [Accessories: Indian leather bag brand Kompanero plans massive store expansion](#)

India's leather bag brand Kompanero plans to open exclusive stores in Europe this year and targets to have 100 stores worldwide by 2025; currently, the brand operates 30 stores in India and has presence in Europe, Japan, and South Korea via distribution networks

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